



AMW's Word on the Street

August 11, 2005

Underwriting Team

Hot Real Estate Buying this Summer means more business for you!

Summer is a busy time for real estate sales. Think of all the new property owners in need of insurance! We have markets for everything from Single Family rental dwellings up to Apartments and Condos. Bank requiring an A rated or better carrier? Not a problem! We can write older buildings on Special Form as long as they have been updated in the last 10-20 years. Replacement Cost on buildings with the roof replaced in the past 5 years. We have many markets for package policies in order to find the best price for your client!

Download the [Habitational Application](#) or the [Dwelling Application](#) now!

Casualty Brokerage Team

Now is the time for those remodel jobs!

Homes are calling for repairs and remodels before the winter hits! We can help place your residential repair and remodel contractors with operations consisting from re-roofing, total room remodels, adding HVAC, installation of windows and doors or even removal of mold. Minimum premiums start at \$10,000 and several of our markets will include Blanket Additional Insured wording to sweeten the deal for your new venture or seasoned veteran! Contact the casualty brokerage team for more information and specific supplemental applications for your insured.

Professional Liability

Real Estate is where the money's at!

With the current real estate boom, more markets have been jumping into the game offering competitive premiums and coverage enhancements. Some of the enhancements available are for ownership interest, lockbox, environmental hazards, discrimination and personal injury. We can secure coverage for your clients in the hard to place states such as California. The Professional Liability Team has extensive experience placing accounts with claims history that the standard markets may not be willing to quote. Please think of us for mortgage broker/bankers, escrow & title agents, home inspectors and appraisers, as well.

Recent Hit List:

Underwriting Team

Apartment Building Package - \$7,000
Mobile Home Park - \$2,300
Daycare Package - \$1,500
Vacant Building Package - \$4,000

Brokerage Team

Commercial Roofer with some residential repair: \$60,000
Woodwork/Millwork Installer: \$25,000
HVAC Contractor: \$12,000
Landscape: \$26,000

Professional Team

Commercial Real Estate Agent/Broker : \$150,000 premium
Residential Real Estate Agent/Broker with poor claims history: \$32,965 premium
Residential Real Estate Agent/Broker - 49% ownership interest: \$14,180 premium
Property Management-100% owned: \$3,800 premium

Click [here](#) to contact our **Professional Liability** or **Brokerage Team**.

Click [here](#) to contact our **Underwriting Team**.

Send your submissions to submit@amwcorp.com !!!

Visit us on the web at www.amwcorp.com.