



We've got a policy for that!

ALEXANDER MORFORD & WOO, INC.

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# Word on the Street

AMW Casualty Dept.  
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## Products craze sweeping the nation!

Having a hard time finding a home for your manufacturing client? Let AMW help you out! We have 20 markets ready to quote your products accounts. Our markets can quote virtually any product, no matter how out of the ordinary it is. From simple risks such as clothing, to a breeder of hybrid pets, no risk is beyond our capabilities. Here is a short list of products we've recently placed:

- Custom automobiles and motorcycles
- Biodiesel fuel and other chemicals
- Construction materials including doors and windows
- Medical equipment
- Parachutes for small aircraft and other aviation products
- Food and beverages
- Waterslides and amusement rides
- Vitamins, supplements, nutraceuticals, etc.

We can offer Commercial General Liability or monoline Product Liability with minimum premiums starting at \$5,000 for claims made and \$7,500 for occurrence! We can also provide quotes for wholesalers, distributors, importers, exporters, and discontinued products. Is your insured's product used in nature? Ask us about pollution liability for any product with an environmental exposure.

*\* Need higher limits? \**

We can provide excess or umbrella limits up to \$100,000,000 for our products accounts or over your direct placements. Contact Rachel, Peggy, or Phill for more information.

## Peggy Leinas is back!

AMW is pleased to announce the return of Peggy Leinas as a Broker on the Casualty Brokerage Team. Peggy's 10 years of Surplus Lines experience bring added strength and depth to the Casualty Department. Peggy welcomes all GL and excess exposures including contractors, products, OL&T, and environmental risks. Please give Peggy a call with your Surplus Lines needs today!

## Don't forget!

\* In addition to our brokerage markets, our Underwriting Team can offer products coverage on selected classes for as low as \$5,000 on an occurrence basis.

\* Does your client design their own products? Contact our Professional Liability Team to ask about Engineering / Design E&O for manufacturers.



*Our Casualty Brokerage Team:  
Peggy, Rachel, & Phill*

## Recent Successes

### Casualty Brokerage Team

- Excess for playground equipment mfg - \$75,000
- Window mfg - \$61,000
- Asbestos abatement (w/ pollution) - \$42,000
- Nightclub (w/ liquor) - \$28,000
- Herbal supplement distributor - \$19,000
- Excess auto for truck fleet - \$13,500
- Toy manufacturer - \$7,500

### Professional Liability Team

- Law Firm - \$115,000
- IT Consultant / Software Developer - \$31,000
- Interior Design - \$22,000
- Escrow Agency - \$9,500
- Trustee - \$7,500
- Construction Manager - \$4,000
- Real Estate Agent - \$2,600

### Underwriting Team

- OCP - \$12,000
- Dwelling Package - \$3,000
- Artisan Contractor - \$2,500
- Pawn Shop - \$2,300
- Pest Control - \$2,000
- Handyman - \$950
- Land leased to others - \$750

## Casualty Department Contacts

Click [here](#) to contact our Professional Liability or Brokerage Team.

Click [here](#) to contact our Underwriting Team.

Send your submissions to [submit@amwcorp.com](mailto:submit@amwcorp.com) !!!

Visit us on the web at [www.amwcorp.com](http://www.amwcorp.com).