



ALEXANDER MORFORD & WOO, INC.

1015 3rd Ave, Suite 800, Seattle, WA 98104
PH: (206) 816-6767 FAX: (206) 816-6744

Word on the Street

Custom Home Builders

Need a new market for your Custom Home Builders? Send them to AMW! We have an ADMITTED MARKET for residential General Contractors who specializes in building CUSTOM HOMES. \$5,000 Minimum Premium.

Eligibility:

- Minimum 3 years in business
- Building 2-15 houses per year with average values of \$250,000 - \$400,000
- No more than 30 homes in any division
- No past or present "development" work or condo or townhome work

Submission Requirements

- Completed and signed Acord application
- Carrier questionnaire completed and signed by Insured
- Job list including subdivisions and addresses
- Five years of hardcopy loss runs
- Financials prior to binding

Pollution

We have a solution for your insureds' Pollution coverage needs. Also ask about our combination GL and CPL policies!

- **Contractor Pollution Liability** Minimum premium \$2,500
- **Underground Storage Tank** Minimum premium \$750
- **Site Pollution Liability** Minimum premium \$2,500

Casualty Department Contacts

Casualty Manager - [Craig Day](#): 206-816-6740

Casualty Brokerage Team

[Rachel Boehm](#): 206-816-6715

[Peggy Leinas](#): 206-816-6739

[Jessica Kim](#): 206-816-6734

Underwriting Team

[Cristi Carrington](#): 206-816-6712

[Joe Dreger](#): 206-816-6714

[Stephanie Foglesong](#): 206-816-6708

[Tina Jamerson](#): 206-816-6732

Professional / E&O Team

[Shannon Beric](#): 206-816-6710

[Stan Rice](#): 206-816-6764

[Leia Herrera](#): 206-816-6799

Send your submissions to: submit@amwcorp.com

Visit us on the web: www.amwcorp.com

AMW Casualty Department

Our Casualty Brokerage Team



Rachel



Peggy



Jessica

Recent Successes

Casualty Brokerage Team

Real Estate Developer: \$5,000

Demolition Contractor: \$26,500

\$3M Excess Liability for Property Manager: \$7,500

Casino / Bowling Alley (GL incl. Liquor): \$32,000

Discontinued Ops (Toy Manufacturing): \$12,500

Excess Auto (\$5M): \$62,000

Underwriting Team

Apartment Package: \$10,000

General Contractor: \$7,500

Valet Service: \$4,500

Initiative Signature Collector: \$2,250

Hunting Guide: \$1,000

Professional / E&O Team

Excess E&O (Tech) \$5M x \$10M: \$29,785

Law Firm: \$22,019

Marketing Firm Including Website Coverage: \$15,000

Architecture Firm: \$10,000

Crane Inspector: \$10,000

Business Consultant: \$41,000

Real Estate / Property Manager: \$46,000