



# ALEXANDER MORFORD & WOO, INC.

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## Word on the Street

Our Underwriting Team Gets It Done!



Remember...  
We do Property & GL  
Packages!

I can write  
your new venture  
General Contractors &  
Remodelers!

Think of us  
for all your  
Umbrella needs!

I can write  
all of your  
Vacant Buildings!

[www.amwcorp.com](http://www.amwcorp.com)

[submit@amwcorp.com](mailto:submit@amwcorp.com) for all new submissions

## AMW Casualty Dept. August 2007



**Our Underwriting Team**  
*Tina, Joe, Cristi & Stephanie*

### Recent Successes

#### Underwriting Team

New Venture Product: \$1,200  
OCP / Builder's Risk Package: \$4,750  
Sports Leagues: \$1,000  
Catering GL & Liquor Coverage: \$1,750  
Wine Store: \$3,500  
OCP Package: \$1,000  
Vacant Building Package: \$2,500  
Daycare Package: \$500  
Umbrella: \$1,000  
Power Washer: \$1,200

#### Casualty Brokerage Team

Discontinued Products - Multi Year policy: \$45,000  
\$15M excess Commercial Contractor: \$50,000  
Underground Storage Tank Pollution Liab.: \$780  
Contractors Pollution Liability Policy: \$6,997  
Music Venue - (General Liability incl. Liquor):  
\$46,200 - \$2M/\$2M/\$2M

#### Professional Team

Medical Director for Recovery Center: \$5,000  
Architecture/Interior Design Services: \$19,500  
Foreclosure & Reconveyance Services: \$25,500  
Real Estate Agent/Property Manager: \$128,000  
Insurance Agency/MGA: \$153,000

### Fast Turn Around

Are slow quotes killing you? Think of AMW Underwriting for **QUICK TURN AROUND TIME**. We have A-rated carrier appointments with in-house binding authority and experienced staff to help you with your surplus lines placements. You can also **QUOTE ONLINE** with us at [www.amwcorp.com](http://www.amwcorp.com). (Look for the "Online Quoting" link on the right.) It's fast, easy and absolutely free!

### Featured Products at 12% Commission with the Underwriting Team

Need help with your **ARTISAN CONTRACTORS** that don't work on new residential? We have a market! We also have markets for **HANDYMEN**, **POWER WASHERS** and new venture **GENERAL CONTRACTORS**. Do you have a mixed use **APARTMENT** complex that needs coverage? We also have a **GARAGE** market! Packages are available for most classes of business. Visit [www.amwcorp.com](http://www.amwcorp.com) for more information and applications for our most popular classes.



### Casualty Department Contacts

#### Underwriting Team

Cristi Carrington: (206) 816-6712  
Joe Dreger: (206) 816-6714  
Stephanie Foglesong: (206) 816-6708  
Tina Jamerson: (206) 816-6732

#### Brokerage Team

Rachel Boehm: (206) 816-6715  
Peggy Leinas: (206) 816-6739  
Jessica Kim: (206) 816-6734

#### Professional Team

Shannon Beric: (206) 816-6710  
Stan Rice: (206) 816-6764  
Leia Herrera: (206) 816-6799

Casualty Manager - **Craig Day**: (206) 816-6740