



New Marketing Representative

We are proud to announce a recent promotion at AMW. LaDonna Hansen, who has worked part time at AMW since the beginning of December 2007, has been promoted to the position of Marketing Representative!

Please call LaDonna to schedule a marketing appointment with your agency.



Recent Successes

Franchiser - Sandwich Shops	
\$3mil <i>Franchisor E&O</i>	\$63,500
\$7mil <i>Excess E&O</i>	\$63,700
\$5mil/\$5mil/\$1mil <i>D&O/EPLI, Fiduciary</i>	\$34,645
Auto Parts Manufacturer	
\$1mil/\$2mil <i>Products Liability</i>	\$7,500
Nursing Home	
\$250,000 <i>GL</i> /\$1,000,000 <i>PL</i>	\$40,000
Biofuel Manufacturer	
\$2,047,515 <i>TIV Property</i>	\$14,743
Nutraceutical Manufacturer	
\$4mil <i>Product Liability</i>	\$8,500
Special Event – Solar Car Race	
\$1mil/\$2mil <i>GL</i>	\$7,500
\$5mil <i>Umbrella</i>	\$6,500
Discontinued Products Liability	
\$5mil occ./\$5mil agg.	\$11,500
Motel Franchise	
<i>Package Policy</i>	\$12,500
\$1.5mil <i>Property</i>	
\$1mil/\$2mil <i>GL including Liquor Liability</i>	
\$5mil <i>Umbrella</i>	
Student Housing	
\$3mil <i>GL</i>	\$15,000
Sporting Good Store w/Climbing Wall	
\$1mil/\$2mil <i>GL</i>	\$2,397
Boiler Inspection/Repair (incl. work at Refineries)	
\$1mil/\$2mil <i>GL</i>	\$15,000
\$10mil <i>Umbrella</i>	\$19,000
Property in the open – Stock & Inventory	
\$16,000,000 <i>TIV</i>	\$20,000
\$5mil <i>Primary Loss Limit</i>	
Multiple vacant buildings	
\$532,500 <i>TIV 6 Months PC 9</i>	\$4,476



AMW is excited to announce our newest binding facility!

Max Specialty Insurance Co.
“A-Rated by A.M. Best Company”

* GL Limits up to \$5,000,000 per Occurrence and General Aggregate

Top 5 Classes of Business:

- Habitational
- Restaurants
- Artisan Contractors
- Lessor's Risk
- Vacant Dwellings
- ... and much more!



Spring is in the air...

At this time of year we always begin to see an increase in new business ventures or the need for supplemental coverage on existing accounts.

In addition, the spring and summer months bring a surge of customers for recreational businesses. Please submit your R.V. Parks, Campgrounds, Amusement Parks, Concessionaires, Restaurants, and Marina submissions today!

Remember, at Alexander Morford & Woo we offer a variety of markets and coverages to meet your clients needs.

Contact us to discuss your surplus lines needs.

[Cal Rogers](#) 417-459-4162 - [Susan Kutz](#) 417-459-4163
[Tina Reed](#) 417-459-4164 - [Wendy Kroutil](#) 417-459-4179

We've got a policy for that!