



2432 E Madrid Ave - Springfield, MO 65804 - Telephone: 417-459-4170/ 866-285-4217 - Fax: 866-795-3831

The Three Amigos ...

Sam Alexander, Larry Woo & Rick Morford



Recent Successes ...

Go Cart Mfg \$1mil/2mil	Products Liability \$51,178.
Apartment Building \$2,180,000 TIV; \$10,000 Deductible	Property \$6,976.
Temporary Staffing Agency \$1mil/2mil	GL \$18,000.
Restaurant \$1mil/2mil; \$1,590,000 TIV w/EB	GL/Property/Crime/Liquor \$15,437. Umbrella \$2,928.
Nursing Home \$1mil/1mil	GL/Professional Liability \$230,000.
Conveyor Installation & Repair \$1mil/2mil	GL \$9,000. Excess Liability \$1,800.
Residential Developer \$1mil/2mil	Premises Liability \$2,500.
Excavator-50% Subcontracted \$1mil/2mil	GL \$20,982.
Assisted Living Facility \$1,000,000 limit	Excess GL/PL/Auto \$17,753.
Building-10 Story-LRO \$1mil/2mil	GL \$6,860. Umbrella \$3,000.
Rubber Products Mfg \$1mil/2 mil	GL \$3,761. Property \$8,699.
Real Estate Property Manager \$1mil/2mil	GL \$18,000.
Trucker \$1,000,000 limit	Excess Auto Liability \$5,000.
Fireplace Store with service \$1mil/2mil	GL \$17,729. Umbrella \$10,112.
Anti-freeze Distributor & Recycler-GL \$1mil/2mil	GL \$11,800. Umbrella \$4,580.
Software Development Company \$1mil/2mil	GL/PL \$11,000.

Wherever there is a need for an insurance wholesaler, we'll be there!

D & O, EPLI, Med-Mal, Products Liability and much more, we'll be there!

Quick turn around, coverage expertise and a friendly voice, we'll be there!

Missouri, Washington, Oregon, California, Nationwide, we'll be there!

We are the Three Amigos!
Alexander Morford and Woo!

Since AMW was born 12 years ago many changes have taken place. Our 5 offices now transact business in all 50 states and several US territories and possessions. We employ 70 people (up from the 6 with whom we began). We have all but eliminated paper from our daily transactions. That's a lot of change, but one thing remains the same: We have fun.

From our festive employee Easter Egg Hunt (almost \$1500 hidden in 350 eggs throughout the office) to "Larry's Corner" on our company website to our "Dick's Day" hamburger eating contest to our annual all-out Halloween celebration (see picture)... well, there's something good brewing pretty much all the time.

Of course the most important thing we share is a passionate need to provide insurance products and service that set new standards in the industry, all served with a big smile, because, as Larry Woo puts it, "If it isn't fun, it isn't worth doing."

Sam Alexander

Contact Cal Rogers, Susan Kutz, Tina Reed or Wendy Kroutil to discuss your surplus lines needs.

We've got a policy for that!

Alexander Morford & Woo, Inc.
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www.amwcorp.com

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