



2432 E Madrid Ave - Springfield, MO 65804 - Telephone: 417-459-4170/ 866-285-4217 - Fax: 866-795-3831

Change is good...

It is human nature to resist change. Learning new things is difficult and people avoid difficulty. "I'm all for progress. It's change I object to." (Mark Twain)

Regardless of what your instincts tell you change can be exciting, rewarding and energizing as well as stressful and frightening at times. I can honestly say it was all of these things for me about 10 months ago.

After 19 1/2 years with the same employer I chose to join a new branch office of AMW. The first question I asked Wendy when she approached me to join her, Susan and Tina was "Who is Alexander Morford & Woo, Inc?" Looking back on the past 10 months I can honestly say I made a great choice. It has and continues to be a rewarding experience working with new management and rekindling relationships with customers as well as developing new ones.

How does this impact you, our customers? Well, the next time you are hesitant on trying a new broker or even trying us for a different line of coverage, I would encourage you to make the change and give AMW an opportunity to impress you. I think you will find it both rewarding and even exciting! We look forward to working with you.



Cal Rogers

AMW is A Market For Your Miscellaneous E&O Accounts!!

We bind coverage for these classes and more:

Advertising Agents, Alarm Monitoring Service, Domestic Services, Employment Agencies, Graphic Designers, Inspection Services, Meeting/Event Planners, Personal Trainers, Property Managers (Commercial Only), Public Relations Firms, Recycling Services, Risk Managers, Security Guards, Tax Preparers/Consultants, Travel Agents, and Waste Collectors.

Policy options include:

- Admitted & Non Admitted Paper
- Limits available up to \$10,000,000
- Minimum Premium \$1,500

We would like to help you place your next Miscellaneous E&O account!!

Contact **Cal Rogers, Susan Kutz, Tina Reed or Wendy Kroutil** to discuss your surplus lines needs.

Recent Successes ...

Armored Car Service \$1mil/2mil	GL \$13,125.
MRI Clinic-Professional-incl Sexual/Phys Abuse \$1mil/3mil \$5000 Deduct	GL \$13,397.
Hazardous Waste Storage \$1,516,000 TIV; \$5000 Deduct	Property \$12,886.
Public School \$1mil/2mil	GL \$17,800
Hotel \$2,490,080 TIV; \$1mil/2mil	Package \$8,500.
Water Tank Contractor-Foreign Liability including GL/Auto/Accidental Death & Dismemberment & Medical/Kidnap & Extortion \$1,000,000	GL \$11,420.
Oil & Gas Contractor \$1mil/2mil/2mil \$1,000,000 limit \$5,000,000	GL \$240,000. Auto Liability/Phys Damage \$44,000. Excess GL \$82,000.
Baseball Concessions-7 locations \$1mil/2mil limit \$2,225,000 receipts	GL/Liquor \$18,904.
Nutraceutical Distributor \$1mil/2mil	GL/incl Products \$44,000.
Sports Bar & Grill \$550,000 TIV; \$1mil/2mil; \$1mil Liquor	Package \$10,795.
Auto Repair Shop-franchised \$1,000,000 limit; \$5,000 Deductible	EPLI \$1,350.
Floor Product Warehouse \$1mil/2mil; 3 year policy	Pollution Liability \$16,939.
Wood Preservative Application-GL/incl Products \$1mil/2 mil	GL \$5,000.
General Contractor- Residential \$1mil/2mil	GL \$12,500.
Athletic Club \$3,000,000	Umbrella \$10,000.
Welding Contractor \$300,000/600,000	GL \$1,500.
Roofing Contractor- Residential & Commercial- with hot tar \$1mil/2mil	GL \$11,880.

We've got a policy for that!