



2432 E Madrid Ave - Springfield, MO 65804 -Telephone: 417-459-4170/ 866-285-4217 - Fax: 866-795-3831

Tina's thoughts...



As the youngest associate at Alexander Morford & Woo and a member of "Generation X" everyone who knows me is aware of my addiction to my Blackberry, email, and internet rating. I know I still have a lot to learn about insurance, but while I'm not exactly an "old timer" I *have* been in the business long enough to remember how it "used to be". I remember the day that my former employer painfully introduced voice mail and took away those spikes onto which we impaed

paper phone messages (and occasionally our hand). I remember the first quote that was released via email. I remember the file cabinet that was devoted to 20 insurance company binders that I manually rated from. Also, I remember typing declarations pages and endorsements on a venerable IBM Selectric Typewriter, creating copies with carbon paper, manually pulling paper policy forms and stapling them together to (snail) mail to our agents. In my fourteen years of experience our industry has come a long way from a communications and technology standpoint, but one thing has not changed – you need timely, innovative options to meet your clients coverage needs!

Like me, as we celebrate our first anniversary AMW Missouri seems like a "youngster", but our staff has over 75 years of combined industry experience. We are seasoned, eager to earn your business and prepared to provide custom solutions for you and your customers. We look forward to doing business with you!

Tina Reed

You said you have Garage business you need to place? We are proud to announce we now offer an A-VIII rated carrier for Garage Liability!!!

Available for the following target classes & more:

Auto Repair Shops, Auto Body Shops, Detail & Clean Up Shops, Inspection Stations, Mobile Repair, Heavy Truck Operations, Motorcycle Repair, Muffler Shops, Oil & Lube Shops, Tune Up, Used Auto Dealers (non franchised).

Contact your AMW underwriter for further details. Please send your Garage submissions to us today!!

Contact Cal Rogers, Susan Kutz, Tina Reed or Wendy Kroutil to discuss your surplus lines needs.

Recent Successes

Auto Ramp Mfg \$1mil/2mil \$4,000,000	GL \$17,500. Excess GL \$10,000.
Vacant Building \$15,000,000 TIV	Property \$74,000.
Environmental Consultant \$1mil/2mil \$1,000,000 limit	GL/Pollution/Prof \$11,110. Excess GL \$3,080.
Sporting Goods Mfg \$5,204,839 TIV	Property \$15,000.
Fishing Lure Mfg \$1mil/2mil \$5,687,000 TIV \$2500 Deductible \$1,000,000.	GL \$11,700. Property \$16,800. Umbrella \$3,000.
Mobile Home Transport & Set Up \$2mil/2mil	GL \$1,895.
Nursing Home \$1mil/2mil	GL/PL \$112,119.
Condo Project- Florida location \$1mil/2mil - \$4mil Total Cost	OCP \$7,500.
Agriculture Energy Consultant \$500,000/1mil	Professional \$2,338.
Home & Yard Design Software \$1,000,000	D&O-Private \$4,500.
Oil & Gas Contractor/Roustabout \$1mil/2mil \$10k Misc Tools; \$300k Leased/Rented \$1,000,000 limit	GL \$7,000. Inland Marine \$2,100. Umbrella \$9,900.
Residential Real Estate Development- \$1mil/2mil	GL \$3,840.
Bio Diesel Fuel Mfg \$1mil/2mil	GL w/Pollution \$25,777.

Happy Anniversary AMW Missouri!!!

We want to thank our customers & carriers for all of your support in our first year of business!!

We've got a policy for that!