



2432 E Madrid Ave - Springfield, MO 65804 -Telephone: 417-459-4170 or Toll Free: 866-285-4217

Why do I do Larry's Corner ?

That's one of the most difficult questions I've been asked in a while, but here goes.

Larry's Corner is a reflection of both my personality and the way I choose to live every day: to live life with a sense of humor and to always keep things fun and interesting. Those who are close to me know me as reserved, soft spoken and sometimes even shy. *Larry's Corner* allows me to share some of the things that make me laugh or get me thinking. If you follow the "Corner", you'll find a host of different material: jokes, puns, human interest stories, and photos.

In our business we try to set the highest standards of service, honesty and integrity, while maintaining a reputation for an ability to simply "get it done". I try to add another element to that - the personal touch, giving me that little something for customers to remember. I don't know of another insurance website that has a section dedicated to something other than the business at hand. *Larry's Corner* helps us stand out, and "hit" statistics tell us that the Corner is one of the most popular sections of our website. The insurance business has its share of stress, and laughter is my way of dealing with that.

As long as there is a *W* in *AMW* there will be *Larry's Corner* - my way of sharing some of the things that are funny and interesting to me, and make me smile and lower the blood pressure. You know, when I came to Missouri a little over a year ago, it was my very first time to the Midwest, and I found the people very friendly and accommodating. In fact, at every restaurant I went to I asked, "Do you serve Chinese food here?" Every one of them said, "Sure, come on in - we serve anybody!"

Larry Woo



Here's the link to Larry's Corner for those of you who have not visited it before.

<http://www.amwcorp.com/LarrysCorner/default.aspx>

You can also get there from our homepage on www.amwcorp.com

Recent Successes

Commercial Contractor \$5,000,000	Umbrella \$82,000.
Candle/Home Décor Mfg & Importer- Package \$1mil/2mil; \$55,000 TIV	\$45,192.
\$1,000,000	Excess GL \$17,460.
Waterproofing Contractor \$1mil/2mil (with EIFS sub-limit)	GL \$15,522.
Oil & Gas Equipment \$2,740,000 TIV; \$5,000 Deductible	Inland Marine \$30,140.
Nursing Home \$200,000/600,000	GL/Professional Liability \$163,627.
Nightclub w/Live Entertainment \$1mil/2mil; \$3,350,000 TIV	Package \$40,000.
Homeowners Association \$1mil/2mil (with pool & clubhouse)	GL \$3,047.
Senior Housing - Florida \$1mil/2mil; \$13,430,000 TIV	Package \$55,000.
Plastics Mfg \$4,600,000 TIV	Property \$19,900.
Nursing Home - Louisiana \$250k/750k GL; \$1mil/3mil PL	GL/PL \$92,500.
Daycare \$1mil/2mil GL; \$1mil PL; \$1mil Hired & Non-Owned Auto; \$1mil/1mil Sexual/Phys Abuse; Property \$190,000 TIV	GL/PL/H&NO Auto/Property \$3,422.
Vacant Building \$1mil/2mil; \$1,300,000 TIV	Package \$13,000.
Tornado Warning Alarm Contractor - GL \$1mil/1mil	\$1,500.
Pallet Mfg \$1,000,000	Umbrella \$2,068.
Veterinary Medical Equip Mfg \$1mil/2mil	Products Only \$9,500.
Braking System Mfg \$1mil/2mil	GL \$5,000.
Athletic Equipment \$1mil/2mil Claims Made Form	Products Only \$5,200.

Please contact **Cal Rogers, Susan Kutz, Tina Reed** or **Wendy Kroutil** to discuss your surplus lines needs.

We've got a policy for that!